Objectives

Open Cliens 3055: Michael Client & Jane C	- 🗵 💁 -	Active	Obj.	Objectives - Prestwood Professional	– a ×
File Clents Mind Maps Investment	Practice Mgt. Calculators Report	Risk Profiling Planning	Objectives		
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	Statements		Scenarios & 0	Catastrophes	~
Fact Find for Michael Client & Jane Client	Objectives ×				
Objective Achieved	6% Time 100% Money		9% Time 100% Money	14% fine 37% Money	9% Our Dime
Learn the Piano	1. Buy an Aston Martin	2. Purchase Holi	day Home	3. Infinity Pool	4. Take up Golf
				2	
30 4 Michael	60 50	60	70	80	90 100
30 Jane	40 50	60	70	80	90

- The new statement, available from the Planning menu, is a place to record and prioritise client objectives.
- Each objective can either be a:
 - Spending Objective
 - Something that needs to be paid for with a known cost, start date and target completion date. e.g. buy a sports car in 5 years' time.
 - Saving Objective
 - Something to be accumulated with a start and target completion date. e.g. to have 1 million pounds in a bank account.
 - Non-financial Objective
 - Something they'd simply like to be able to do that may not have a cost, e.g. learn the piano, give up smoking, lose weight.
- Financial objectives can be linked to items (e.g. a bank account) and the software will monitor the value of the item and let you know whether the objective is **on track**, **not on track**, or even **achieved**.
- An interactive timeline of the objectives is available.

Open Clients: 3055: Michael Client & Jane C 💌 🔯 🦉 -		Active Obj.	Objectives - Prestwood Professional	– ø ×
File Clients Mind Maps Investment Practice Mgt + Image: Add a new Objective Print Objective Show Timeline Objective Home Layout Layout Layout	Calculators Report Risk Prof Time Colour Size Money Colour Solour Solour Solour Solour Solour Solour Solour Solour Solour Colour Colour Rings	Iling Planning Objectives Impleted Objectives Achieved On Track Impleted Objectives Not on Track Status	Font Size 9 * Thickness 4 * Timeline	*
Fact Find for Michael Client & Jane Client	Objective Killigs	518105	Tittemie	
Buy an Aston Martin Spending Objective Objective Summary Michael has promised himself an Aston Martin for his Spong be thirdbar. He wange upsh Ultimate Grand Tourer in red. Currently a new one costs £150,000. He's poing to buy it form Aston Martin Birmingham Kenilworth Road. Hampton-In-Arden Birmingham, West Midlands, B92 0LR Sales. 01075 419500	erk Time 100%. Money	9% Time 100% Money		
v	v an Aston Martin	2. Purchase Holiday Hon	ne 3. Infinity Pool	4. Take up
Dates Objective Start Date 01/01/201 or age 45/275 Target Completion Date 01/04/201 or age 50				,
ValueLinked Asset Halifax High Interest (Join_ * Required Value £ 150,000	50		80	90 100
Objective visible on Timeline? OK Cancel	50	60 7	70 80	90

- 1. Add a new Objective. Choose from our template objective ideas or a bespoke one.
- 2. Give the Objective a short description. Click on the image picker to select from our range of icons. Select the type of objective.
- 3. Write up more detail about the objective.
- 4. Enter the start date of the objective and the target completion date. If the objective has been achieved, then say when and keep track of everything you've already achieved together.
- 5. If it's a financial objective, then specify the value and where the money will be invested/withdrawn from.



- 6. Objective gauge colour status. Objective is on track, not on track, or even achieved.
- 7. Hover over the gauge for the objective summary. Here we can see the Infinity Pool objective is not on track. The projected value of the share portfolio earmarked for the pool won't be enough at the objective goal date. Therefore the gauge is red and the border on the timeline annotation for the pool is also red.
- 8. The number to the left of each objective indicates the objective priority. Drag and drop the gauge to increase/lower the priority.
- 9. Set the colour for the time and money percentages to appear on each objective gauge. Nonfinancial objectives only have a time gauge.
- 10. Drag the objectives along the timeline to amend the target completion date.



- 11. Right-click on any gauge to edit, delete or chart a financial objective. Here we can see two objectives linked to the same bank account. There will be enough money to buy the car, but then not enough left to buy the holiday home.
- 12. Print the objectives directly from the statement or include them in your comprehensive financial plan design.

