



## ***Truth® Level 2 Course Timetable***

- 10:00 am Introduction including objectives of the course.
- 10:10 am How to use the software with clients  
Revision session - how to present the data to clients in a planning meeting and review the planning assumptions making necessary amendments, by looking at Net Worth, Income, Expenditure, Inflows and Outflows and the Cash-Flow Formulae and Target and Capital Chart screens.  
Also how to customise the statements.
- 11:30 am Break
- 11:45 am Creating a New Scenario  
How to create a new What If scenario and the use of the Exclude function. Also how to use the Key Dates feature and how to find a solution to a cash shortfall by 'targetting'.
- 1:00 pm LUNCH
- 1:30 pm Catastrophe Planning.  
Revision of the Assurance Requirements tab and of how to make target calculations through recommended products (for example: 'How much extra family income benefit or lump sum term cover is required?')
- 2:00 pm Revision session – printing the statements
- 2:15 pm The role of the template and how to create your own template.
- 2:30 pm Creating a new Financial Plan Report.  
The session will focus on how to create a report which includes details of a client's current financial situation, the situation if the planner's recommendations are adopted and the situation if a catastrophe should occur.

- 3:30 pm Break
- 3:45 pm How to use a new report design with existing clients and new clients.  
How to customise the header, footer and font styles.
- 4:10 pm How to enter contact history. The session will cover document management including scanning in and attaching documents to contact information.
- 4:25 pm Question and Answer session.
- 4:30 pm FINISH

\* The course running order may be subject to variation